



City of Rancho Cordova Economic Development Incentive

Awarded: July 1, 2024

Description: Economic development subsidy in the form of a Jobs and Talent Attraction Program Economic Incentive to support Clutch's integration and investment in Rancho Cordova. Clutch will create seventy-eight (78) net new full-time equivalent jobs to receive Five Thousand Dollars (\$5,000) per job in incentives with a maximum award of up to Three Hundred and Ninety Thousand Dollars (\$390,000). Clutch is located at 3249 Quality Dr. Rancho Cordova, CA 95670.

In compliance with Section 53083 of the Government Code:

1. **The receipt of the subsidy:** Clutch, a California General Stock Corporation, 3249 Quality Dr. Rancho Cordova, CA 95670
2. **Start and end dates of subsidy:** July 1, 2024 through July 1, 2029
3. **Description of subsidy:** The City will contribute an amount not to exceed Three Hundred and Ninety Thousand Dollars (\$390,000) toward the hiring of seventy-eight (78) net new full-time equivalent jobs. Clutch will receive Five Thousand Dollars (\$5,000) per job in incentives with a maximum award of up to Three Hundred and Ninety Thousand Dollars (\$390,000). To receive an incentive per job, the wage criteria must be 125% of average wage in the City of Rancho Cordova. Currently, the City's average wage is Seventy-Two Thousand Eight Hundred Dollars (\$72,800). Thus 125% of the average wage would be at least Ninety-One Thousand Dollars (\$91,000). The subsidy will be in the form of a Jobs and Talent Attraction Program Economic Incentive.
4. **Public purpose and benefit:** The public will benefit as Clutch will provide the City with seventy-eight (78) net new full-time equivalent high wage jobs, high quality services and products, boost activity in the City's office park, and diversify the local economy, which would enhance the community's financial stability and quality of life.
5. **Projected Tax Revenue:** Clutch is not a point-of-sale sales-tax generating entity, however tax revenue will be realized through the multiplier effect of high-wage jobs located in the City, which could include increased sales tax at local businesses, equipment purchases, Transit Occupancy Tax from corporate events, and attracting other businesses to an active business park.
6. **Job Creation:** The Jobs and Talent Attraction Program incentive with Clutch is estimated to create seventy-eight (78) new full-time equivalent positions.